

FOR ELECTRICIANS · THE ROBOT® PARTNER PROGRAM

Add smart homes to what you already do.

You don't need to become a smart-home installer. If you can mount a camera, an access point and an intercom — you already have the hands. We do everything else, in the background.

[Become a partner](#)

[See how it works](#)

4 steps

Design to handover

0 hours

Of new training to start

100%

Pre-programmed on arrival

THE HONEST PITCH

If you can install a **camera**, an **access point** and an **intercom** — that is genuinely as hard as it gets.

Everything that usually scares electricians off smart homes — the programming, the integrations, the customer support — lives with us.

HOW IT WORKS

Four steps. That's the whole job.

Same pattern every project. After your first one, the rhythm sticks.



STEP 01

Design the job

Use our partner portal to design any home in minutes — drop cameras, access points, switches and integrations onto the floor plan. You get pricing back the same day.



STEP 02

We're behind you

Every question, every concern, every "is this the right product for this room" — answered by our team. You're never on your own, even on the first job.



STEP 03

Pre-programmed delivery

Equipment arrives at your site or workshop, fully configured. No accounts to create, no apps to set up, no firmware to chase. You install — that's it.



STEP 04

Hand over with a QR code

Stick the QR card on the data rack and show the customer how to scan it. Their videos, walkthroughs and support live in there. You walk out the hero.

Charge for what nobody else in your area is offering.

Smart home is the line item that quietly turns a basic rewire into a premium job. And it's not a category your competitors can spin up overnight.



Grow your offering

Walk into the next quote with cameras, intercoms, lighting control and Apple Home on the menu — not just power points and circuits. Bigger ticket, same hands.



Beat your competition

Most sparkies in your suburb can't quote a smart home. You can. That's a real, defensible reason to win the job over the guy across town.



Premium margin, no overheads

You don't carry stock, you don't pay for support staff, you don't sit on the phone after dinner. You install. We carry everything else.

The customer's questions don't end on hand-over day.

When the smart home is done, the homeowner's brain wakes up. "How do I add a scene?" "Why won't the camera connect to my new phone?" "Can my cleaner have a code?" Someone has to answer those.

Let's be honest about service calls.

The reality is — **they don't actually get charged**. It feels awkward to invoice a customer for a 15-minute "how do I..." question. You want to keep the relationship. So you drive across town, you talk for half an hour, and you write nothing.

Do that a few times a month and your "extra revenue" job is quietly losing you weekends.

DOING IT ALONE

- You hold every password.
- You take the call when the Wi-Fi drops.
- You drive out for "I just need help with the app."
- You can't bill for any of it without upsetting the customer.
- Your evenings become tech support.

WITH ROBOT® BEHIND YOU

- ✓ Every home's details and passwords sit securely in our system.
- ✓ The customer's QR code routes their question straight to us.
- ✓ We pick up the phone, we open the ticket, we close the loop.
- ✓ You hear about it only if there's a real on-site fault.
- ✓ Your evenings are yours again.



Securely stored

Every home's setup lives in our vault — not on a sticker on the modem.



Real humans on call

Mon–Fri 8am–6pm Sydney. Average response under 2 hours.



Self-serve videos

A library of how-to videos lives behind every customer's QR code.



Your name stays on it

You delivered it. We just answer the awkward stuff so your reputation stays clean.

READY WHEN YOU ARE

Add smart homes to your services — without adding to your week.

No upfront cost. No commitment. Sign up, design your first plan, and we'll quote it together.

Start your first design

Talk to a human first

robot®

robot® Smart Homes · Sydney Wide · Licensed & Insured
robotsmarthomes.com.au